

Kym Krey

Speaker, Trainer, Consultant, Coach

Developing Frontline Leaders

Develop Tomorrow's Leaders **TODAY!**

Stop spending time and money on training programs that *don't work!* Equip your people with the tools and mindset to get **real results.**

Kym transfers decades of experience leading and managing teams to ensure your people lead confidently and effectively, getting the very best from your staff.

*Learn how to get the most from your employees by creating the **environment for success***

Without the right mindset and a culture of performance in place to maintain the momentum, lasting change and consistent results will always elude you. For there to be a change in end result, there must first be a shift in attitude and perception, followed by effective leadership behaviours.

Kym provides customized programs that will give your frontline and aspiring leaders the skills to grow powerful teams that really perform.

The perfect groups for **Developing Leaders** Programs are:

- Multi-site groups needing better results from managers & teams
- Frontline managers wanting to develop into confident leaders
- Departments facing change or uncertainty
- Small business owners who want to dominate their niche

www.kymkrey.com.au

"Your presentation absolutely nailed the brief! It could not have been more in tune with our direction and message. We are thrilled, thank you"

NAK HairCare

"Kym spoke with great passion and energy, motivating and inspiring the audience and leaving staff on a high.

Great presentation!"

Algologie Skincare

"Kym's presentations are always pertinent, upbeat and well thought out and her presentation skills are excellent. We highly recommend Kym."

Bossy Group

"Kym's enthusiasm and passion shines through, leaving audiences motivated, inspired and clear on their goals. We always receive great feedback."



Contact Kym Today

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Example Speaking Topics

The Missing Link

Linking KPI's to team behaviours.

Research shows that customers haven't stopped buying. In fact, online shopping data shows they're thirsty for the right information and keen to purchase your goods. *BUT....* They're sick of being SOLD to! *What's the difference?*

Each KPI you measure has an underlying action driven by a value or belief. The key to great results is **service excellence** but success in sales is as simple as switching our mindset from *taking* to *giving*; focusing on being 'of service'. Your customers are craving your knowledge and expertise. Solve problems instead of selling products and you're exactly who they need!

The Leadership Mindset

Building highly effective leaders

As the leader, you set the direction and the pace, influencing team performance in so many ways. We unpack the role of a leader, helping you define your personal leadership style, then give you the tools and mindset to manage your team through any challenge.

Results reflect relationships: learn to lead so your staff **want** to follow.

Top 10 Traits of Powerful Teams

What makes teams unbeatable?

Powerful teams don't form by accident. They're the result of deliberate intention, specific actions and outstanding leadership. Learn how to steer your team toward their ultimate potential, increasing resilience and cooperation, managing conflict smoothly and having heaps of fun along the way.

Developing Tomorrow's Leaders...**TODAY!**

Partial Previous Client List

- NAK HairCare
- Studio Republic Photography
- Toni and Guy Group
- Price Attack Franchising
- Express Business Group International
- Bossy Group
- Mocha Publishing
- Algologie Skincare
- CSHE Clinical Skincare & Equipment
- GlamaCo Trade Stores
- Sunday Australia
- MIG Education

"As our customers grow more sophisticated in expectations, the importance of how your people deliver your service experience becomes vitally important."

*If your customers' wants have changed and your team haven't-
It's time for a new attitude!*

Don't see your topic here?

Drawing on many years of delivering impactful training, from single sessions to complete in-house learning and development programs, we'll create a program tailored to your specific needs

